



NOTHING IS MORE IMPORTANT THAN OUR REPUTATION.

In his machine shop nothing delighted my grandfather, Tom Dugle, more than working late into the night developing ideas and prototypes for his customers. It was his passion and he had many innovative patents to show for it.

Some might say he was needlessly old fashioned about his work ethic and earning his customers' trust. We look back and see much to admire and emulate. Almost 40 years later the second and third generations of our family guide the company with this same personal commitment to honesty, integrity and quality, as does every Deltec associate.

This is how we do business, and our customers expect nothing less.

As you review our services and capabilities, we realize there are other companies to whom you could turn. We believe, however, our highly experienced staff, state of the art technology, versatility and uncompromising commitment to customer satisfaction set us apart.

This brochure, along with our website, should give you a good feel for the quality work we do, but nothing will give you more confidence than talking with us personally about the challenges you face and how we might be able to help.

We look forward to hearing from you.

Sincerely,

Jason Dugle
President

Chris Dugle
Chairman



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**CUSTOM PARTS
MANUFACTURING**

L A S E R / P U N C H ▲ B E N D I N G ▲ M A C H I N I N G



W E L D I N G ▲ F I N I S H I N G ▲ P O W D E R C O A T I N G



Deltec has established a reputation among equipment manufacturers as the premier partner for precision component parts manufacturing.

- ▲ Specialists in stainless steel and mild steel parts manufacturing
- ▲ Single, reliable source for high-quality parts across lot runs, through our comprehensive in-house capabilities
- ▲ Experienced craftsmanship using advanced technologies
- ▲ Quick, accurate parts turn-around through flexible scheduling
- ▲ Partnering to provide the best solution for your part design

**Engineering
Prototyping
Laser/Punch
Bending
Machining
Welding
Finishing
Powder Coating**



CUSTOM FABRICATION

By combining our high-powered laser capabilities with the latest CNC bending, punching and machining technology, we are able to consistently provide you with precision fabrications.

- ▲ Small or large lot runs
- ▲ Reduce part cost by laser-cutting instead of machining (clean-cut stainless steel to 1/2" and mild steel to 3/4")
- ▲ Lower finishing costs through laser-cut accuracy
- ▲ Minimize assembly costs with tab-and-slot part design
- ▲ High precision and accuracy



PRECISION WELDMENTS

Your precision weldments are not a problem at Deltec. We specialize in producing accurate TIG and MIG weldments across production runs.

Minimize post-welding operations through precision TIG and MIG welding on:

- ▲ Conveyor frames
- ▲ Hoppers, boxes and tanks
- ▲ Mounting plates
- ▲ Guards and covers
- ▲ Machined weldments
- ▲ Electrical and mechanical enclosures
- ▲ Sheet metal weldments and assemblies



CUSTOM PRODUCTS

Few parts suppliers have either the capacity or the capabilities to manufacture custom products – just one more example how Deltec is different.

Whether starting from scratch to bring a new product to life, looking for ways to refine existing products, or developing manufacturing process improvements through fixtures, we have the expertise to help.

- ▲ Hands-on design-to-fabrication experience
- ▲ Quick, innovative solutions to enhance your product quality and performance
- ▲ Rapid design capabilities save you time and money
- ▲ Your single source for everything from prototyping to production



"Having worked with many different sheet metal fabricators over the years, I can say Deltec is second to none on customer service, quality and turnaround time."

"Recently, we needed castings made but the foundry had a firm 12-week lead time. The problem was our order had been taken based on delivery within six weeks! So, I called Deltec. They helped reverse-engineer the castings into a sheet metal enclosure and delivered them in a week."

"That's why I've worked with them for over 20 years."

*Tom Schafer – Purchasing Manager
Mark Andy, Inc., Milford, Ohio
Flexographic printing presses and converting equipment*

"I've worked with Deltec for about seven years and have had tremendous success with them as a fabrication supplier."

"Their strengths are excellent service, price and quality. They compete hard to win our business and they earn it. Deltec spends time getting to know the engineering department and how to work with us, which is very important. They give us regular progress reports and delivery updates, so there are no surprises. When we have rush jobs, even if they are already at capacity, they always come through for us."

"Deltec is definitely tops in my book."

*Jeff Evans - Supply Chain Manager
Large Machine Tool Manufacturer*

"Our experience working with Deltec the past 10-12 years has been whatever I needed they stepped up to the plate and produced it, from rough concept to design to prototyping and production. Their people are incredible to work with."

"Hooptech manufactures over 900 parts, and with prices being so competitive, I've tried different sources for certain items over the years. No one though has been able to compete with Deltec's design capabilities, craftsmanship and quality. I've seen first-hand it isn't cost-effective for us to go anywhere else because they have all the components for my success."

*Mark Mason – President and Owner
Hooptech, Inc., Fairfield, Ohio
Embroidery industry aftermarket parts manufacturer*